

SENECA

Underwriters with experience®

Seneca offers a product mix focused on the complexity of risk, supported by an open mind and expertise, allowing us to provide flexible, consistent solutions.

www.senecainsurance.com



SENECA PROPERTY

Coverage is provided using ISO forms; In house capacity up to \$75,000,000. Full limits are available as well as primary and excess layers. Seneca policies are written both admitted and non-admitted for appointed excess and surplus brokers.

Preferred Classes:

Residential Vacant properties Receiverships Restaurants Manufacturing Office Buildings Mercantile **Association Coverage** Industrial Exposures

Nursing Homes Student Housing Hospitality Bar and Nightclubs Metal Working

Warehouses **Apartments** Condominiums

All risks are subject to inspection. Catastrophe perils offered vary based on location and risk characteristics. Equipment breakdown is provided in partnership with Mutual Boiler Re, part of FM Group. Surplus Lines Products are available in California only through Crum & Forster Insurance Brokers, Inc. (CA License #0E14610)

Jessica Frankovich, EVP Property 312-596-6606 jfrankovich@senecainsurance.com

Northeast

Rachel Khatkhate, VP 973-490-6667 rkhatkhate@senecainsurance.com **New England**

Matt Rubin, VP 973-490-6137

mrubin@senecainsurance.com

Southeast

John Hill, VP 770-990-2041 jhill@senecainsurance.com

Gulf Coast & Midatlantic

Jamie Gibbins, AVP 609-206-7732 igibbins@senecainsurance.com

Midwest

Ed Henrich, VP 312-596-6667 ehenrich@senecainsurance.com

CFIBI - West Coast

Margo Williams, VP 415-541-3205 margo.williams@cfibi.com CA Licence #0D02729

SPECIALTY PACKAGE

The Seneca Companies offer admitted and non-admitted coverage for an array of risks, from a standard single-location placement to a complex package solution for a large schedule of locations. All policies are ISO-based, with limits of up to \$75,000,000 per location. Additional limits can be provided upon review.

Preferred Classes:

Commercial Real Estate

Vacancies, Foreclosures

Condominiums Distributors Wholesalers

Mercantile **Light Manufacturing Food Processing**

Office Buildings

Foundries

Undesired Classes:

Contractor's Liability Product Driven Liability Auto

Coverage Options:

Commercial Package Mono-line Property

Northeast

Peter Shalhoub, SVP 212-277-1947

pshalhoub@senecainsurance.com

Gabrielle Thiry, VP - New York

212-277-1644

gthiry@senecainsurance.com

Emily Rogers, AVP – New England Wholesale

212-277-3478

erogers@senecainsurance.com

Philadelphia

Louis Kramer, AVP

856-302-9982

Ikramer@senecainsurance.com

New York

Mark Alessi, VP – New York E&S Wholesale & Energy 212-277-1926

malessi@senecainsurance.com

Paul Ciarcia, AVP - New York E&S Wholesale

212-277-4390

pciarcia@senecainsurance.com

West Coast/Midwest

James Pelletier, VP - Retail & Wholesale 415-541-3206

ipelletier@senecainsurance.com

Atlanta Region

George Juzdan, VP

770-990-2064

gjuzdan@senecainsurance.com

Virginia

David Rishcoff, AVP

804-298-2067

drishcoff@senecainsurance.com

Westchester Branch

Joanne Ricci, VP

914-418-3111

jricci@senecainsurance.com

Texas

John Griego, AVP

972-380-3035

igriego@senecainsurance.com

Ohio

Kevin Lang, AVP

212-277-4396

klang@senecainsurance.com



SENECA INLAND MARINE

Broadest commercial renovation appetite in the market!

Provides both an admitted and non-admitted market for most classes of business, including risks in the transportation, logistics, service, construction and communication industries, as well as other miscellaneous risks. Our dedicated and experienced Inland Marine underwriting professionals have the technical expertise to create innovative and flexible solutions for your clients' needs, quickly and reliably.

Preferred Classes:

Motor Truck Cargo

- No commodities excluded Up to 20% HazMat acceptable
- Coverage includes Debris Removal, Earned Freight Charges, Pollution Cleanup Catastrophic Vehicle Physical Damage, Contingent Cargo, and Reefer Breakdown coverages are available

Contractor's Equipment

Including cranes, surface mining, oil and gas contractors, equipment dealers

- Coverages available include Equipment leased/Rented from and to others, Rental Expense Reimbursement, Boom Overload, Waterborne Equipment
- · Rigger's Liability
- · Limit provided per lift and while in transit
- Coverage includes Debris Removal and Pollutant Cleanup

Builder's Risk/Installation

- All construction types
- · Rehabs and renovations
- Mid-term projects okay

Auto Physical Damage

- Truck fleets, sanitation vehicles, buses, para-transit, ambulettes
- Coverages available including towing and storage, reporting from, trailer interchange, hires/non-owned
- Cat Phys Dam available
 Similar to open lot with a high deductible

Warehouseman's Legal Liability

- Dry and Cold Storage
- · Limited restriction on commodities stored

Fixed and Mobile Medical Equipment Miscellaneous Floaters Fine Arts, Dealers, Museums

Inland Marine

Jessica Frankovich, EVP 312-596-6606 jfrankovich@senecainsurance.com

WHY SENECA?

We are a specialty property and casualty insurance company with a diverse product mix that reflects our open-minded approach to new opportunities. Our individual risk underwriting approach allows us to provide flexible, consistent solutions for both standard and niche placements.

Seneca is a leading writer of:

Apartments Nursing Homes Food Processing Vacant Properties Labor Organizations Lessor's Risk

Seneca specializes in providing coverage solutions for clients whether they are getting ready to restructure an old warehouse or renovate a walk up, from a dumpling importer to IBEW local 3. We've got your insureds covered whether the property is vacant, occupied, under construction, or in transit.

We have the flexibility to write business in two legal entities:

Seneca Insurance Company - an admitted carrier licensed in all 50 states.

Seneca Specialty Insurance Company - a non-admitted carrier in all 50 states.

As a wholly owned subsidiary of Crum & Forster and part of Fairfax Financial Holdings, Inc. family of companies, Seneca Insurance has the advantages that come with being part of a larger organization.

Expertise. Flexibility. Consistency.

Senior Team

Marc Wolin

President & Chief Executive Officer 212-277-1958 mwolin@senecainsurance.com

Inland Marine / Property

Jessica Frankovich
Executive Vice President
312-596-6606
ifrankovich@senecainsurance.com

Keith McCarthy

Executive Vice President & CUO 212 -277-3468 kmccarthy@senecainsurance.com

SPECIALTIES

Energy

Mark Alessi | malessi@senecainsurance.com | 212-277-1926

- Oilfield Lease Operations
- Oilfield Pumpers, Consultants, Welders, and Contractors
- Oilfield Equipment Suppliers
- Oilfield Haulers
- Pipeline Inspectors
- Wire line Operators
- Related Commercial Auto Coverage No Truckers/No Water Haulers

Labor Unions

Joanne Ricci | jricci@senecainsurance.com | 914-347-3757

- Trade and Labor Union Locals
- Regional and National Associations
- Training Centers
- Apprentice Programs
- · Pension and Welfare Offices
- Real Estate



This material is provided for information purposes only and is not intended to be a representation of coverage that may exist in any particular situation under a policy issued by one of the companies within Crum & Forster.

All conditions of coverage, terms, and limitations are defined and provided for in the policy. The C&F logo, C&F and Crum & Forster are registered trademarks of United States Fire Insurance Company. Surplus Lines Products are available in California only through Crum & Forster Insurance Brokers, Inc. (CA License #0E14610)

Version 14 2025.03.28